



**TUESDAY, MAY 21, 2019**

**3:30pm-7:15pm**      **REGISTRATION & INFORMATION**

**4:45pm-7:15pm**      **HOLA & CHRIS JOINT NETWORKING RECEPTION**

The CHRIS conference will open with a sensational networking reception. This event is also the closing cocktail reception for the Hotel Opportunities Latin America (HOLA) conference. This joint reception will bring the HOLA and CHRIS delegates together for what promises to be a fantastic event.

Hosted By:

**LOEWS**  
HOTELS

**WEDNESDAY, MAY 22, 2019**

**7:30am-7:15pm**      **REGISTRATION & INFORMATION**

**7:45am-8:45am**      **CONTINENTAL BREAKFAST**

**8:30am-9:20am**      **QUICKCONNECT**

If you are coming to CHRIS to meet other delegates, QuickConnect is a great way to start the conference. During this energetic and intense networking session, delegates will be able to connect with other CHRIS delegates in a quick exchange of business cards.

Facilitators:

**John Fareed**, Managing Director, Horwath HTL  
**Cherie Jeffries**, Account Executive, RCI

**9:30am-11:25am**      **PLENARY SESSION**

**WELCOME TO CHRIS AND THE CARIBBEAN – A SEA OF OPPORTUNITIES**  
Speakers: **James E. Burba**, Co-Founder, BHN  
**Jeff Higley**, President, The BHN Group

**CHTA INSIGHTS – TOURISM PERFORMANCE & OUTLOOK**  
Speaker: **Frank J. Comito**, CEO/Director General, Caribbean Hotel & Tourism Association

**HOTEL PERFORMANCE & OUTLOOK**  
Speaker: **Emile Gourieux**, Business Development Executive, STR

**CONSTRUCTION COSTS & MARKET TRENDS IN THE CARIBBEAN**  
Speaker: **Sanjay M. Amin**, Director, BCQS International

**LENDING OUTLOOK**  
Speaker: **Gary Brough**, Managing Director, KPMG

**THE VIEW FROM THE BOARDROOM – ROUND ONE**  
Moderator: **David Larone**, Senior Managing Director, CBRE Hotels  
Panelists: **Jose Carlos Azcárraga**, CEO, Grupo Posadas  
**John Cohlán**, CEO, Margaritaville  
**Mark E. Durliat**, CEO / Founder, Grace Bay Resorts  
**Dave Johnson**, Chairman & CEO, Aimbridge Hospitality

**11:25am-12:15pm**      **NETWORKING BREAK**

**11:30am-11:50am**      **OPPORTUNITIES IN COLLECTIVITE DE ST. MARTIN**  
Speaker: **The Honourable Daniel Gibbs**, President, Collectivite de St. Martin

**11:55am-12:15pm**      **OPPORTUNITIES IN JAMAICA**  
Speaker: **Diane M. Edwards**, President, JAMPRO

**WEDNESDAY, MAY 22, 2019**

**12:15pm-1:15pm BREAKOUT SESSIONS**

**SESSION 01 HOT OPPORTUNITIES – A FOCUS ON THE ENGLISH-SPEAKING NORTHERN CARIBBEAN**  
*NEW* session format with the best of both worlds – insightful roundtables and an engaging panel  
Moderator: **Liam J. Day**, Managing Director, BCQS International  
Panelists: **Louis Alicea**, Senior Director, Development, Wyndham Hotels & Resorts  
**Chris Barbe**, SVP – Project Development, dck Worldwide  
**Rich Cortese**, SVP Caribbean, Aimbridge Hospitality  
**Andrew Dickey**, Executive Vice President, JLL Hotels & Hospitality

**SESSION 02 CARIBBEAN CAPITAL – DEBT**  
Moderator: **William Stadler**, Executive Vice President, Aimbridge Hospitality  
Panelists: **Rogério Basso**, Head of Tourism, IDB Invest  
**Isabel de Caires**, Associate Director, CIBC FirstCaribbean  
**Neil Freeman**, Chairman & CEO, Aries Capital, LLC  
**Ilan Marcoschamer**, SVP CRE, Tourism & Hospitality, Banco Sabadell

**SESSION 03 WORKING WITH GOVERNMENTS – A FOCUS ON PUBLIC/PRIVATE PARTNERSHIPS**  
Moderator: **Tessa Jacques Antoine**, President, CAIPA and Director General, CFI Haiti  
Panelists: **Alessandro Colantonio**, EVP Acquisitions/Capital Markets, Gencom  
**Eileen Kett**, SVP & General Counsel, Club Med  
**John G. Perrottet**, Senior Tourism Specialist, World Bank Group  
**Ronald D. Sutherland**, Founder and CEO, Hemisphere Group

**1:15pm-3:25pm LUNCH & PLENARY SESSION**

**LIFETIME ACHIEVEMENT AWARD**  
Presenter: **James E. Burba**, Co-Founder, BHN  
Recipient: **Sir Royston O. Hopkin, KCMG**, Owner, Spice Island Beach Resort

**VIEWS FROM THE HEADS OF GOVERNMENT**  
Moderator: **Frank J. Comito**, CEO/Director General, Caribbean Hotel & Tourism Association  
Panelists: **The Honourable Albert Bryan Jr.**, Governor, U.S. Virgin Islands  
**The Honourable Andrew Fahie**, Premier, British Virgin Islands  
**The Honourable Daniel Gibbs**, President, Collectivite de St. Martin



**Sir Royston O. Hopkin, KCMG**

**3:25pm-4:15pm NETWORKING BREAK**

**3:30pm-3:50pm OPPORTUNITIES IN THE U.S. VIRGIN ISLANDS**  
Speaker: **Kamal Latham**, Chief Executive Officer, USVI Economic Development Authority

**3:55pm-4:15pm OPPORTUNITIES IN TURKS AND CAICOS**  
Speaker: **James Bursey**, Chief Executive Officer, Invest Turks and Caicos

**4:15pm-5:15pm BREAKOUT SESSIONS**

**SESSION 04 HOT OPPORTUNITIES – A FOCUS ON THE EASTERN CARIBBEAN & THE ABCs**  
*NEW* session format with the best of both worlds – insightful roundtables and an engaging panel  
Moderator: **Robert MacLellan**, Principal, MacLellan & Associates  
Panelists: **Bill Clegg**, Regional Director, Best Western Hotels  
**Bojan Kumer**, Vice President Development, Marriott International  
**Warren Newfield**, Principal, Kawana Bay  
**John M. Register**, Partner, Trust Hospitality

**SESSION 05 HOT TOPICS IN LUXURY – BRANDING, DEVELOPMENT, DESIGN, & MORE**  
*NEW* session format with the best of both worlds – insightful roundtables and an engaging panel  
Moderator: **Jennifer Jin**, Vice President, CBRE Hotels  
Panelists: **Alejandro Acevedo**, RVP Development, Marriott International  
**Justin M. Howe**, VP Development & Asset Management, Dart Enterprises  
**Pablo J. Maturana**, Director, Development CALA, Hilton  
**Matthias Winkler**, Principal, FSC Architects

**WEDNESDAY, MAY 22, 2019**

**SESSION 06 THE CULTURAL & EXPERIENTIAL VALUE PROPOSITION FOR HOTELS/RESORTS**

Moderator: **Robbie Karver**, Senior Manager, EY  
 Panelists: **Ruben Becerra**, VP, Business Development, Karisma Hotels & Resorts  
**Joseph Boschulte**, Commissioner Nominee, USVI Dept. of Tourism  
**Sabrina Cendral**, VP Marketing and Digital, Club Med  
**Juan Corvinos**, VP, Development CALA, Hilton  
**Brooke Meyer**, Managing Partner, Caymera International

**5:15pm-7:15pm NETWORKING RECEPTION**

**THURSDAY, MAY 23, 2019**

**7:45am-1:30pm REGISTRATION & INFORMATION**

**8:00am-9:00am CONTINENTAL BREAKFAST**

**9:00am-10:45am PLENARY SESSION**

**WELCOME BACK**  
 Speaker: **Jonathon S. Zink**, Managing Director, The BHN Group

**CHRIS DEVELOPMENT OF THE YEAR AWARD**  
 Presenter: **Gary Brough**, Managing Director, KPMG

**CHRIS TRANSACTION OF THE YEAR AWARD**  
 Presenter: **Kent Schwarz**, EVP, Colliers International

**RISING STAR AWARD CARIBBEAN**  
 Celebrating its ninth year at CHRIS, the Rising Star Award was created by ISHC in collaboration with BHN to celebrate the excellence of young emerging leaders in the Caribbean hospitality industry and to reward an outstanding individual each year. The candidate must be 35 years of age or under, currently work in a hospitality-related field, be living and working in the Caribbean, and be recognized by leaders of his or her own hotel or organization as a rising star.  
 Presenters: **Andrea Belfanti**, Executive Director, ISHC  
**Jonathon S. Zink**, Managing Director, The BHN Group  
 Recipient: **Paola Gomez**, Director of Sales, Hilton La Romana

**THE CLINTON GLOBAL INITIATIVE IN THE CARIBBEAN – HOPE FOR RECOVERY & RESILIENCE**  
 Speaker: **Gregory Milne**, Chief Metrics & Impact Officer, Clinton Foundation

**THE VIEW FROM THE BOARDROOM – ROUND TWO**  
 Leaders talk about the dynamic and expanding all-inclusive segment.  
 Moderator: **Clay Dickinson**, Managing Director, JLL  
 Panelists: **John J. Issa**, Chairman, SuperClubs  
**Jordi Solé**, President, Hotel Division, Transat  
**Alejandro Zozaya**, CEO, Apple Leisure Group

**10:45am-11:30am NETWORKING BREAK**

**11:30am-12:30pm BREAKOUT SESSIONS**

**SESSION 07 HOT OPPORTUNITIES – A FOCUS ON THE BIG ISLANDS**

*NEW* session format with the best of both worlds – insightful roundtables and an engaging panel  
 Moderator: **Mark A. Lunt**, Principal, Ernst & Young  
 Panelists: **Stephen B. Facey**, Chairman & CEO, PanJam Investment Limited  
**Francisco J. Gonzalez**, Regional Director - Caribbean, Grupo Posadas  
**Fritz Paret**, President, Finding Paradise Inc.  
**Mathieu Sauvestre**, Director of Development, Club Med



**THURSDAY, MAY 23, 2019**

**SESSION 08**

**HOT TOPICS IN BRANDING – HARD, SOFT, INDEPENDENT, & MORE**

*NEW* session format with the best of both worlds – insightful roundtables and an engaging panel

Moderator:

**John Fareed**, Managing Director, Horwath HTL

Panelists:

**Kevin Froemming**, EVP & Chief Marketing Officer, Playa Hotels & Resorts

**Jenna Hackett**, Global Brand Head, Tapestry, Hilton

**Federico Moreno-Nickerson**, Vice President of Development, Apple Leisure Group

**Tom Osborn**, Director of Franchise Development, Radisson Hotel Group

**SESSION 09**

**CARIBBEAN CAPITAL – PRIVATE EQUITY**

Moderator:

**Javier Coll**, EVP & CSO, Apple Leisure Group

Panelists:

**Oriol Gimenez**, Partner, CPG Hospitality LLC

**Jared Melnik**, Principal, KSL Capital Partners

**Fernando Mulet**, EVP & Chief Development Officer, Playa Hotels & Resorts

**Francis Muuls**, EVP, RLH Properties

**SESSION 10**

**LIFESTYLE – IS THIS THE NEW TREND FOR THE HOTEL INDUSTRY?**

Moderator:

**Andrew R. Cohan**, Managing Director, Horwath HTL

Panelists:

**Camilo Bolanos**, Vice President Development, Hyatt Hotels Corporation

**James G. Freeman**, Co-Founder/Principal, FSC Architects

**Michael Morton**, VP Owner Relations, Best Western Hotels

**Gerald J. Raines**, Senior Vice President, Viacom/Nickelodeon

**Terry Sanders**, Chief Development Officer, Radisson Hotel Group

**12:30pm-1:30pm**

**CLOSING NETWORKING LUNCH**

**PRODUCED BY:**



**NORTHSTAR TRAVEL GROUP** [Northstar Travel Group](http://Northstar Travel Group) is the leading B-to-B information and marketing solutions company serving all segments of the travel industry including leisure/retail, corporate/business travel, corporate and sports meetings, incentives, hospitality, and travel technology. Northstar is the owner of well-known brands including *Travel Weekly*, *TravelAge West*, *Travel Weekly China*, *Business Travel News*, *Successful Meetings*, *Meetings & Conventions*, *Incentive*, *M&C China*, *Travel42*, *Axus Travel App*, and *Web in Travel*. The company produces more than 80 face-to-face events in 13 countries in retail travel, hospitality, corporate travel, travel technology, sports travel, and the meetings & incentive industry. In addition, Northstar owns Phocuswright, the leading research, business intelligence, and event producer serving the travel technology industry. Northstar Travel Group is the leading producer of hotel investment events globally, including ALIS, the largest hotel investment conference in the world and HICAP, Asia Pacific's most important annual investment conference. Northstar is also the majority shareholder in Inntopia, the leading SaaS e-commerce software, CRM database marketing and predictive analytics business serving the mountain destination, golf, activities, hospitality, and specialty destination travel markets. Based in Secaucus, NJ, the company has offices in New York, NY; Stowe, VT; Denver, CO; Edwards, CO; Burlington, VT; Los Angeles, CA; Costa Mesa, CA; Lombard, IL; and global offices in Singapore, Beijing, and Shanghai. And soon to be London. Northstar Travel Group is owned by funds managed by EagleTree Capital.

**IN ASSOCIATION WITH:**



**The BHN Group** is the worldwide leader in developing and organizing conferences for the hotel and tourism investment community. With over three decades of experience, more than 150 events completed to-date, and in excess of 100,000 international delegates, these conferences have become "must attend" events for industry leaders who come together to network, conduct business, and to learn about the latest trends. The current slate of events include: the Americas Lodging Investment Summit (ALIS) in Los Angeles; ALIS Law in Los Angeles; ALIS Summer Update; Alternative Ownership Conference Asia Pacific (AOCAP) in Singapore; Caribbean Hotel & Resort Investment Summit (CHRIS) in Miami; Hotel Investment Conference Asia Pacific (HICAP) in Hong Kong; HICAP UPDATE in Singapore; Hotel Investment Forum India (HIFI) in Mumbai; Hotel Opportunities Latin America (HOLA) conference in Miami; Hotel Investment Conference Europe (Hot.E) in London; and HICAP Australia New Zealand (HICAP ANZ) in Sydney. The BHN Group's website at [www.Burba.com](http://www.Burba.com) is the gateway for information about the annual conferences BHN produced, as well as a direct link to important players in the hospitality investment world.





**PROGRAM PLANNING COMMITTEE**

<b>Baron Ah Moo</b> , BLI Capital Group	<b>Carolina Lacerda</b> , JLL
<b>Letvia Arza-Goderich</b> , Preston Arza LLP	<b>Robert MacLellan</b> , MacLellan & Associates
<b>Rogerio Basso</b> , IDB Invest	<b>Jared Melnik</b> , KSL Capital Partners
<b>Andrea Belfanti</b> , ISHC	<b>Federico Moreno-Nickerson</b> , Apple Leisure Group
<b>Mario E. Carbone</b> , Hilton	<b>Michael Morton</b> , Best Western Hotels
<b>Norm Cavedo</b> , EY	<b>Roland Mouly</b> , Hospitality Advisors
<b>Matt Cooper</b> , CHTA	<b>Fernando Mulet</b> , Playa Hotels & Resorts
<b>Liam Day</b> , BCQS International	<b>Andy Reed</b>
<b>Diane Edwards</b> , JAMPRO	<b>Mathieu Sauvestre</b> , Club Med
<b>Lissette Elias</b> , INTRADE	<b>Kent Schwarz</b> , Colliers International
<b>Mauricio Elizondo</b> , Posadas	<b>Scott Smith</b> , CBRE Hotels
<b>Michelle Finn</b> , Emerald Expositions	<b>Robert Weekley</b> , DECCO   Dart Development
<b>Andy Ingraham</b> , NABHOOD	<b>Arnie Weissmann</b> , Travel Weekly
<b>Cherie Jeffries</b> , RCI	

**DEVELOPMENT OF THE YEAR AWARD COMMITTEE**

Chair: <b>Gary Brough</b> , KPMG	<b>Mark A. Lunt</b> , EY
<b>Liam J. Day</b> , BCQS International	<b>Ronald D. Sutherland</b> , Hemisphere Group
<b>JP Ford</b> , Lodging Econometrics	<b>Matthias Winkler</b> , FSC Architects

**TRANSACTION OF THE YEAR AWARD COMMITTEE**

Chair: <b>Kent Schwarz</b> , Colliers International	<b>Robert MacLellan</b> , MacLellan & Associates
<b>Jose Gior Ariza</b> , INVESTA Capital Partners	<b>Paul Weimer</b> , CBRE Hotels
<b>Andrew Dickey</b> , JLL	

**RISING STAR AWARD JUDGING PANEL**

<b>Jorge A. Apaez</b> , IHG	<b>David Kong</b> , Best Western Hotels & Resorts
<b>Kenneth M. Blatt</b> , CPG Real Estate	<b>Alejandro Moreno</b> , Wyndham
<b>Ian Carter</b> , Hilton	<b>Xavier Mufraggi</b> , Club Med
<b>Frank J. Comito</b> , CHTA	<b>Karolin Troubetzkoy</b> , Anse Chastenet & Jade Mountain Resorts
<b>John J. Issa</b> , SuperClubs	<b>Bruce D. Wardinski</b> , Playa Hotels & Resorts
<b>Tessa Jacques Antoine</b> , CAIPA	
<b>Dave Johnson</b> , Aimbridge Hospitality	